



Nicholas Augustinos, MBA

Director, Internet Business Solutions Group
Cisco Systems, Incorporated

Mr. Augustinos is healthcare director for the Cisco Internet Business Solutions Group (IBSG). He brings 22 years of broad managerial and consulting experience and expertise working with a diverse range of leading healthcare organizations such as the California Healthcare Foundation, Kaiser Permanente, Blue Cross/Blue Shield, and Sutter Health. He is leading innovations efforts for the Healthcare IBSG group working with network architects, and engineers, providing direction and thought leadership on Connected Healthcare and

healthcare solutions.

Prior to Cisco Mr. Augustinos was Partner and Senior Strategic Consulting Expert, Global Health Services, for CSC. Prior to joining CSC, he was Vice President, Care Data Exchange for CareScience, leading product development and services in the clinical document sharing space. He was also Vice President for Healtheon/WebMD, responsible for marketing and sales for the company's products and services. Prior to that, he was with Deloitte Consulting and was instrumental in establishing the healthcare practice for Deloitte's San Francisco office, managing numerous projects for payers, providers, and integrated delivery networks. He started his career in healthcare as Vice President, Administration, of CliniShare.

Mr. Augustinos holds an industrial engineering degree from Athens, Greece, a B.Sc. in mechanical engineering from King's College, University of London, and a master's degree in business administration from the University of Michigan, Ann Arbor.